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Message Text

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ACTION ARA-14

INFO OCT-01 ISO-00 EB-07 /022 W
----------032344 220153Z /75
R 211816Z JUN 77
FM AMEMBASSY MANAGUA
TO USDOC WASHDC
INFO SECSTATE WASHDC 3558

UNCLAS MANAGUA 2954

E.O. 11652: NA
TAGS: BEXP, PINR, NU
SUBJECT: WTDR/FTI CARLAFISA

REF: USDOC 08299; MANAGUA 2496

1. NICARAGUA 2. CONTRY CODE: 219 3. SERIAL NO.: 0048400
4. CARLAFISA
(ALSO KNOWN AS CARDENAL LACAYO FIALLOS COMERCIAL S.A.)
4A. CODE: 4B. CODE: A 4C. CODE: X
5. APARTADO POSTAL 621; KM 2-1/2 CARRETERA NORTE
6. MANAGUA, NICARAGUA
7. ESTABLISHED: 1967 8. EMPLOYEES: 124
9. SIZE: (18-X) VERY LARGE 10. REPUTATION: (22-X) GOOD
11. SALES AREA: NICARAGUA
12. REPORT DATE: 06/77
13A. 34200/135 RETIALER, DISTRIBUTOR, IMPORTER OF CUTLERY, HAND
TOOLS, AND HARDWARE;
13B. 32610/135 RETAILER, DISTRIBUTOR, IMPORTER OF VITREOUS PLUMBING
FIXTURE;
13C. 36400/135 RETAILER, DISTRIBUTOR, IMPORTER OF ELECTRIC LIGHTING
AND WIRING EQUIPMENT;
13D. 35460/135 RETAILER, DISTRIBUTOR, IMPORTER OF POWER-DTIVEN
HAND TOLS;
13E. 33124/15 RETAILER, IMPORTER OF CONCRETE REINFORCING BARS;
13F. 30410/135 RETAILER, DISTRIBUTOR, IMPORTER OF RUBBER AND PLASTIC
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HOSE AND BELTING;
13G. 33150/135 RETAILE, IMPORTER OF STEEL WIRE AND RELATED PRODUCTS;
13H. 29920/135 RETAILER, DISTRIBUTOR, IMPORTER OF LUBRICATING OILS
AND GREASES;
13I. 29522/135 RETAILER, DISTRIBUTOR, IMPORTER OF ROOFING
ASHPHALTS AND PITCHES;
13J 22720/135 RETAILER, DISTRIBUTOR, IMPORTER OF TUFTED CARPETS

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AND RUGS:
13K. 35631/15 RETAILE, IMPORTER OF AIR COMPRESSORS;
13L. 36231/15 RETAILER, IMPORTER OF ARC WELDING MACHINES, COMPONENTS AND ACCESSORIES;
13M. 25142/15 RETAILER, IMPORTER OF METAL KITCHEN CABINETS;
14. CONTACT: LIC. JULIO CARDENAL C. TITLE: GENERAL MANAGER
15. CABLE: CARLAFISA 16. TELEX: 1211 17. PHONE: 27351
18. FINANCIAL REFERENCES: BANCO DE AMERICA, APARTADO POSTAL 285, BANCO NICARAGUENSE, APARTADO POSTAL 549, AND BANK OF AMERICA N.T. & S.A., APARTADO POSTAL 2409, ALL IN MANAGUA; PHILADELPHIA NATIONAL BANK, PHILADELPHIA, PENNSYLVANIA.
19. TRADE REFERENCES: EAGLE ELECTRIC CO., LONG ISLAND CITY, NEW YORK; CUTLER-HAMMER INC., MILWAUKEE, WISCONSIV, BALCK & DECKER MANUFACTURING CO., TOWSON, MARYLAND; THE STANLEY WORKS, NEW BRITAIN, CONNECTICUT; STOW MANUFACTURING CO., BINGHAMTON, NEW YORK; CONSOLIDATED INTERARMERICAN CORPORATION, CLEVELAND, OHIO; PITTSBURGH PLATE GLASS CO., PITTSBURGH, PENNSYLVANIA; CLARKE FLOOR MACHINES, MUSKEGON, MICCHIGAN; CONSOLIDATED INTER-AMERICA CORPORATION, CLEVELAND, OHIO.
20. FOREIGN FIRMS REPRESENTED: NA
21. CARLAFISA IS ONE OF THE MOST SUCCESSFUL IMPORTERS, DISTRIBUTORS, AND RETAILERS OF CONSTRUCTION MATERIALS AND SUPPLIES IN NICARAGUA. IT IS A LARGE AND REPUTABLE FIRM WITH TWO STORES IN THE CITY OF MANAGUA AND A NUMBER OF AGENCIES IN OTHER CITIES THROUGHOUT THE COUNTRY. THE FIRM REPORTS PRESENT WORKING CAPITAL OF US$1,248 THOUSAND, NET WORTH US$1,587 THOUSAND, AND AN ANNUAL VOLUME OF
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SALES OF US$4,857 THOUSAND. THE STOCKHOLDERS OF THE CORPORATION ARE VARIOUS MEMBERS OF THE WELL-REGARDED CARDENAL FAMILY, INCLUDING LIC. JULIO CARDENAL, THE FIRM'S MANAGER, AND ING. JULIO CARDENAL, PRINCIPAL OF A LEADING CONSTRUCTION COMPANY (CARDENAL S.A.). LOCAL BANKS REPORT A SATSISFACTORY EXPERIENCE WITH SUBJECT FIRM IN ALL ITS BANKING TRANSACTIONS. THEY STATE THAT FIRMENJOYS A GOOD FINANCIAL REPUTATION, AND THAT IT MEETS ITS OBLIGATIONS PROMPTLY. FIRM IS RECOMMENDED AS TRADE CONTACT FOR INTERESTED US CONCERNS.
22. PREPARED BY:RJMONTES APPROVED BY:PAHAIGH AT: US EMBASSY, MANAGUA.
RUBENSTEIN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770222-0209
Format: TEL
From: MANAGUA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770636/aaaabfdd.tel
Line Count: 106
Litigation Code IDs:
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 014f6479-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 MANAGUA 2496
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 25-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2084108
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI CARLAFISA
TAGS: BEXP, PINR, BBAK, NU, CARLAFISA
To: COM
Type: TE
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Review Markings:
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